### SAP Innovation Framework

No matter your approach on IT ideals—SAP can be your digital partner. We help you to transform your business, today and tomorrow.

**Is Your Mill Products Company Ready to Start?**

The mill products industry is being impacted by increased competition and fluctuating demand. Companies must adapt or risk being left behind. What’s your company’s strategy for responding?

#### Disrupt or Be Disrupted

Mill products companies want to improve margins and get closer to their customers. To do this, they need to transform into intelligent enterprises. This means understanding and managing the value chain, as well as using new technologies such as the Internet of Things (IoT), analytics, and cloud-based learning.

**Mill Products Companies Choose to Innovate**

To succeed, companies will need to embed intelligence into the existing business, capture efficiencies through process improvements, and extend or capitalize on digitally transformed business models. An abundance of real-time data and collaboration with the value chain will also enable these companies to react faster to changing situations.

**Mill Product Companies**

#### 8 Investments

<table>
<thead>
<tr>
<th>Benefit</th>
<th>Solution</th>
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</thead>
<tbody>
<tr>
<td>Increase profitable material use</td>
<td>The Internet of Materials solution enables proactive warning of workers to avoid incidents by investigating parameters such as proximity and speed.</td>
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<tr>
<td>Optimize energy use sustainability</td>
<td>The Energy Management solution provides insights from transactional data.</td>
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<tr>
<td>Optimize customer satisfaction</td>
<td>The SAP Customer Retention solution enables proactive warning of workers to avoid incidents by investigating parameters such as proximity and speed.</td>
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<tr>
<td>Optimize production</td>
<td>The SAP Vehicle Insights solution optimizes vehicle management by determining classifications, routing, and responses.</td>
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<tr>
<td>Optimize vehicle insights</td>
<td>The SAP Service Ticket Intelligence solution efficiently processes and resolves cancellations or renewals with customer service tickets.</td>
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<tr>
<td>Address the inability to predict revenue streams, optimize current business</td>
<td>The SAP Connected Goods software enables proactive warning of workers to avoid incidents by investigating parameters such as proximity and speed.</td>
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<tr>
<td>Increase customer retention</td>
<td>The SAP Service Ticket Intelligence solution efficiently processes and resolves cancellations or renewals with customer service tickets.</td>
</tr>
</tbody>
</table>

**Extend Other times you need to extend the current way of doing business to capture new source of other**

- **Production Quality**
  - Predictive quality management investigates parameters from inventory and consumption insights for planning and optimizing replenishment and billing on which can jeopardize customer loyalty.

**Transform**

- **The Internet of Materials**
  - The Internet of Materials solution transforms data streams into actionable insights.

#### The SAP Mill Products Insights Journey

- **Optimize**
  - Energy Management
  - Service Ticket Intelligence
  - Customer Retention
  - Variable Insights
  - Production Quality
  - Commercial Worker Safety

- **Extend**
  - The Internet of Materials
  - Pay for Value

**Is Your Mill Products Company Ready to Start?**

We’ve outlined how SAP can help transform your mill products company. Whether you are trying to streamline existing workloads, reveal optimal decisions, or capitalize on digitally transformed business models, we are here to help.

**Learn More**

For more information, download the Business Value with Digital Technology: Unlocking New Points of View for Mill Products. For more information, download the Learn More button.

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2. 49% of metals and mining CEOs expect new investments over the next five years. 69% of mining and metals CEOs expect new investments over the next five years.
3. SAP Innovation Framework

**Learn More**

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