



International SAP Conference for **Treasury Management**

Driving Efficiency, Automation, and
Performance without Disruption

July 3 – 5, 2018
Dublin, Ireland



Welcome

Building on the success of the last 10 years, we are delighted to bring you our 11th annual International SAP Conference for Treasury Management. Join us in Dublin to explore how you can utilize digitalization and realize the true strategic value of effective treasury management. Hear from global SAP customers such as Autoneum, Emirates Global Aluminium, NSG Group, Roche, Volkswagen, and many more who will share their experiences, challenges, and lessons learned. We look forward to welcoming you and your team to this longstanding community event.

Kind regards,

Christian Mnich
Senior Director Solution
Management Treasury
SAP

Patricia Clemas Sanchez
SVP, Global Events
T.A. Cook Conferences

Preconference Workshops

Tuesday July 3, 2018

At these workshops you will review product functionality, dive deeper into specific topics, look at practical examples, take part in discussions, go through live demonstrations, and determine for yourself the business benefits of each solution. Each workshop offers you a unique opportunity to address challenges, discuss them with your peers, and gain valuable guidance from some of the most knowledgeable experts on SAP applications.

Please note that you cannot switch between parallel workshops. For more information, please visit www.tacook.com/saptreasuryworkshops.

The following workshops will take place between between 09:30 and 17:30.

Workshop 1: Overview Workshop: Treasury Applications from SAP – How to Increase Efficiency, Automation, and Performance in Your Treasury Organization

This workshop provides a comprehensive overview of treasury applications from SAP. It helps attendees understand the processes, functions, and features in the area of bank connectivity as well as cash, liquidity, and financial risk management.

Understand how we leverage the SAP Fiori® user experience. Discover the extension capabilities available with SAP® Cloud Platform for treasury applications. Learn more about our recent enhancements and innovations in the area of cash and financial risk management, treasury reporting, and compliance. Attendees will also gain insight into current developments and the solution road map.

This workshop provides an end-to-end overview that covers the following topics:

- Bank connectivity
- Cash management
- Payment factory
- Treasury and risk management
- Renewed user interface for treasury applications
- How to get there – an overview of deployment options
- Value-adding extension capabilities with SAP Cloud Platform
- Recent enhancements, innovations, and road map topics

Christian Schmid, SAP

Workshop 2: Managing Cash, Payments, and Bank Communications with SAP S/4HANA®

This workshop provides you with a broad and insightful overview of the new central bank account management application. It includes discussions of workflow features and integration with bank communication software.

Explore new processes in cash operations based on the SAP Fiori® user experience that include payment monitoring and approvals. Key topic areas also cover options to establish a corporate-to-bank connectivity channel, either host-to-host or over SWIFT.

It is all based on a new concept within the SAP® Multi Bank Connectivity solution, which is provided through SAP Cloud Platform. In addition, we explore integrating payment messages from external systems into a central software system.

Kolja Ewering, SAP
Dr. Arndt Köster, SAP

Preconference Workshops

Tuesday July 3, 2018

The following workshops will take place between 09:30 and 13:00.

Workshop 3: SAP® Cloud Platform – The Extension Platform for SAP S/4HANA®: How You Can Leverage the Platform to Create Value-Added Services for Your Existing On-Premise and Cloud Investments

In this workshop, we discuss how you can use SAP® Cloud Platform to transform your core business. We provide a comprehensive overview of how SAP customers and partners leverage the cloud platform using extensions available with SAP S/4HANA® for native cloud applications. Using simple, end-to-end, hands-on examples, we demonstrate how you can get started building your side-by-side extensions for SAP S/4HANA with the help of SAP S/4HANA Cloud SDK.

What you will take away from this workshop:

- Insight into concepts and use cases of the extensibility of SAP S/4HANA
- An understanding of cloud-native principles and why you must consider them
- Technical insight into the main building blocks of your side-by-side extensions for SAP S/4HANA, such as SAP Cloud Platform and the software developer kit SAP S/4HANA Cloud SDK
- An understanding of the main principles of development operations (DevOps) in the cloud, such as continuous integration and continuous delivery

Arif Esa, SAP

Ekaterina Kruse, SAP

Marko Mund, SAP

Workshop 4: Prepare your Treasury for the Future Using New Cloud Solutions Powered by SAP S/4HANA®

Join this workshop to gain a thorough understanding of the benefits of running treasury software in the cloud, including an end-to-end overview of treasury applications from SAP running on SAP S/4HANA® Cloud software.

This session provides insights into:

- The value proposition of treasury applications from SAP in the cloud
- Major capabilities delivered for cash management, debt and investment management, and financial risk management
- The latest treasury innovations from SAP, including cloud extensions
- Key distinctions between on-premise, private, and public cloud deployments
- The future solution road map for cloud solutions

Haresh Chhaya, SAP

Preconference Workshops

Tuesday July 3, 2018

The following workshops will take place between 14:00 and 17:30.

Workshop 5: The End-to-End Foreign Exchange (FX) Risk Management Process in Treasury Applications from SAP

In this workshop you receive an end-to-end overview of the foreign exchange (FX) risk management process in SAP software.

This includes:

- The hedge management process, from capturing exposures to gaining an overview of overall net-open exposure in the hedge management cockpit
- Discussion of the integrated process of deals done on the marketplace
- The semiautomatic hedge accounting process, following the principles of the International Financial Reporting Standard 9 (IFRS 9)

Heike Ripp, SAP
Egbert Weibel, SAP

Workshop 6: Best Practices for Implementing SAP S/4HANA®

This workshop provides a brief overview of the SAP S/4HANA® suite, focusing on specifics of the SAP S/4HANA Finance solution and presenting implementation recommendations, particularly for the treasury area. This will be complemented with project experience, lessons learned, and live demos.

Attend this workshop to:

- Learn what the SAP S/4HANA Finance solution for treasury and risk management is all about and how to get there
- Examine possibilities for implementing and deploying specific functionalities around:
 - Bank account management
 - Cash management
 - Treasury management
- Listen to lessons learned during the implementation at SAP and at client sites
- Experience first-hand how it looks in real life

Alejandro Molina, SAP
Thomas Potthoff, SAP

Agenda Day One

Wednesday July 4, 2018

8:00	Registration and Welcome Refreshments
9:00	Welcome and Opening Remarks from the Chairpersons Alex Elke, SAP Ryan Egan, SAP
9:10	Opening Keynote Address from SAP: Digital Evolution – Driving Efficiency, Automation, and Performance Without Disruption <ul style="list-style-type: none">• Finance transformation – where do we stand?• New technologies impacting the finance function• SAP® solutions to transform the business George Riding, SAP
9:50	Autoneum’s Project POWER – Business Outcomes After a Four-Year Journey <ul style="list-style-type: none">• Where it all began – business challenges and our approach with SAP• Business benefits realized and lessons learned during the first years• Project governance, cybercrime, and risk management in SAP software• Outlook – what’s next? Janko Hahn, Autoneum
10:30	Morning Refreshment Break and Browse the Exhibition
11:15	Insight from SAP: Innovations and Strategy for SAP Treasury and Risk Management <ul style="list-style-type: none">• Get the latest update on 2018 innovations for the SAP Treasury and Risk Management application• Gain insights into the solution strategy and the new capabilities leveraged for cloud deployments• Consider how your company can run and control end-to-end treasury processes in daily business with SAP S/4HANA® Christian Mnich, SAP
11:45	Cash and Banking Transformation – Defining the Vision <ul style="list-style-type: none">• Moving to a single global hub for bank connectivity in an environment running multiple instances of enterprise resource planning (ERP) software• Reducing complexity and increasing standardization• Process, technology, data, and bank transformation• Leveraging SAP S/4HANA Presenters to be announced Global Oil & Gas Company and Zanders
12:25	Enabling Treasury Transformation at NSG with Payment Factory, Bank Communication, and Cash Management powered by SAP S/4HANA® <ul style="list-style-type: none">• Why NSG decided to choose SAP S/4HANA® for its cash management, intercompany clearing, and payment processing activities• Project scope and schedule• Future system landscape and benefits for NSG Rebecca Price, NSG Group Svatopluk Alexander, BearingPoint
13:15	Lunch Break and Browse the Exhibition

Agenda Day One

Wednesday July 4, 2018

	Microforum Track 1: Innovation & Application	Microforum Track 2: Technology & Cloud	Microforum Track 3: Compliance & Regulation
14:20 – 14:50	Multi-Bank Connectivity <ul style="list-style-type: none"> Hear about the automation of the bank communication process for payments and collections Explore possibilities to connect your enterprise resource planning (ERP) software to the SAP Multi-Bank Connectivity solution Learn about connectivity options for SWIFT from a central bank connectivity solution Kolja Ewering, SAP	SAP Leonardo Machine Learning Capabilities with SAP Cash Application <p>Machine learning is one of the drivers towards the intelligent enterprise. In this session you get an update on:</p> <ul style="list-style-type: none"> SAP Cash Application software – status and outlook Payment advice extraction Use cases in the finance area Arndt Köster, SAP	Hedge Management and Hedge Accounting for Foreign Currency Risks <ul style="list-style-type: none"> Experience the new look and feel of the end-to-end foreign exchange (FX) risk management process Learn about the automation possibilities in hedge accounting Egbert Weibel, SAP
14:50 – 15:20	Impressions from the First Treasury Implementation Projects for SAP S/4HANA® <ul style="list-style-type: none"> Assessment and design of a treasury system environment based on SAP S/4HANA® Comparison of the different deployment options for SAP S/4HANA Functional evaluation of the new treasury functions provided by SAP S/4HANA Integration of SAP® software and third-party software with SAP S/4HANA Lessons learned and live client experience from four different treasury clients Jochen Stiebe, SymQ	Towards a More Efficient Payment Landscape <ul style="list-style-type: none"> Future of payments SWIFT gpi – what it means for the community SWIFT SAP partnership: embed SWIFT connectivity in your TMS Marc Delbaere, SWIFT	SAP Business Integrity Screening <p>The SAP Business Integrity Screening application enables enterprises across all industries to detect, prevent, and deter fraud in Big Data environments.</p> <p>Learn more about:</p> <ul style="list-style-type: none"> Key functions and features Use cases The value proposition Gerhard Hafner, SAP
15:20 – 15:50	Treasury with SAP S/4HANA <ul style="list-style-type: none"> Treasury management with SAP S/4HANA Cloud Recent enhancements and innovations Outlook and solution road map Christian Schmid, SAP	Blockchain meets Treasury: What is in it for you? <ul style="list-style-type: none"> How SAP software engages the new Blockchain technology beyond cryptocurrency Use cases in the treasury and finance area What development treasurers can expect in the future Arif Esa, SAP	Payments Innovation with SAP <ul style="list-style-type: none"> Increase security and compliance in the payments environment Reduced TCO through using specialized SAP Add-Ons Increased payments and cash management transparency Lessons learned from previous projects Aron Deutsch, Virtusa Germany
15:50	Afternoon Refreshment Break and Browse the Exhibition		

Agenda Day One

Wednesday July 4, 2018

16:35 – 17:05	<p>Working Capital Management with SAP Ariba® Solutions</p> <ul style="list-style-type: none">• Learn what working capital optimization is and why is it important for companies• See working capital management optimization initiatives that combine SAP Ariba® solutions and SAP S/4HANA• Understand key considerations for continuous working capital improvement <p>Rob Grimes, SAP Ariba Haresh Chhaya, SAP</p>	<p>Treasury Applications Based on SAP Cloud Platform – Market Data Service and Trading Platform Integration</p> <ul style="list-style-type: none">• Get an overview of a seamless integration between a trading platform and treasury software using SAP Cloud Platform• Gain an overview of a seamless integration between market data sources, treasury software, and SAP S/4HANA with SAP Cloud Platform• Get insights on the future solution road map <p>Arif Esa, SAP</p>	<p>SAP Commodity Management with SAP S/4HANA</p> <p>The session gives an overview of the SAP Commodity Management solution running with SAP S/4HANA. It explains the benefits and strengths of the integrated solution and provides specific insight into the commodity risk management functionality in SAP S/4HANA. Come away with insights on the future roadmap.</p> <p>Otto Lenz, SAP</p>
17:10	<p>Roche's Treasury Journey with SAP® Software</p> <ul style="list-style-type: none">• Fifteen years of treasury centralization hand in hand with SAP® software• The journey towards bank-free affiliates• Bank communication management within diabetes care <p>Zampeta Fameli, F. Hoffmann-La Roche AG Phyllis Leung, F. Hoffmann-La Roche AG</p>		
17:50	Day One Wrap-Up		
19:00	Departure for Evening Event at the Guinness Storehouse		



Agenda Day Two

Thursday, July 5, 2018

8:00	Registration and Welcome Refreshments
9:00	Welcome Back from the Chairpersons Alex Elke, SAP Ryan Egan, SAP
9:05	External Opening Keynote Address: Trends in Treasury <ul style="list-style-type: none">• Challenges and opportunities for corporate treasurers• Career management and talent acquisition in treasury• Highlights of the findings from the recent J2T reports Jean-Marc Servat, EACT Chairperson
9:45	Volkswagen and the Journey to IFRS 9 with SAP® Treasury and Risk Management Application <ul style="list-style-type: none">• Project road map• Facts and figures• Implementation scenarios• Business challenges• Project success factors Thomas Bartelt, Volkswagen
10:25	Morning Refreshment Break and Browse the Exhibition
11:10	Setting up a State-of-the-Art Treasury in Four Months at Emirates Global Aluminium <ul style="list-style-type: none">• How to implement a treasury management software system within a short time frame• Benefits of an automated trading platform solution• Commodity dealing functions in the SAP® Treasury Risk Management application Johnson Mani, Emirates Global Aluminium Michal Zatopek, Zatopek Consulting
11:50	Obtaining Tangible Business Value Through Use of RPA to Automate Internal and External Treasury Hedging <ul style="list-style-type: none">• The Elopak TMS project raised the bar by applying RPA to automate the internal and external hedge process• Benefits include reduced time spent on hedging activities and reduced market volatility risk• Elopak treasury will conclude on the actual hedges based on system suggestions according to its hedge policy• Utilizing the solutions for both cash flow and balance sheet hedges Thomas Haave Askeland, Elopak Pål Bagstevold, Nasarius Norway
12:30	Lunch Break and Browse the Exhibition
14:00	Innovation in Cross-Border Payments Customer presenter to be announced
14:40	SAP Trade Repository Reporting Customer presenter to be announced
15:20	Insight from SAP: Treasury Management Tomorrow with SAP Software <ul style="list-style-type: none">• Recap of recent innovation highlights, including short demonstrations• Outlook for leveraging the newest technologies to create the treasury platform of the future• Insights into the solution road map for treasury management software from SAP Heike Ripp, SAP Dirk Henn, SAP
16:00	Chairpersons' Closing Remarks
16:15	Close of Conference

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BearingPoint®

BearingPoint

BearingPoint is an independent management and technology consultancy with European roots and global reach. The company operates in three units: Consulting, Solutions, and Ventures. Consulting covers the advisory business, including cash and treasury management. Solutions provides the tools for successful digital transformation, regulatory technology, and advanced analytics. Ventures drives the financing and development of startups. BearingPoint's clients include many of the world's leading companies and organizations. The firm has a global consulting network with more than 10,000 people. It supports clients in over 75 countries, engaging with them to achieve measurable and sustainable success.

For more information, please visit: www.bearingpoint.com



Nasarius ApS

Nasarius ApS offers a specialized consulting service within the fields of cash management and treasury. The Nasarius team consists of highly trained professionals with a substantial amount of business and technical knowledge acquired through years of experience in treasury and finance. Nasarius can thus mobilise tailored project teams to provide a wide range of consulting services primarily concerning the following areas:

- Treasury strategy: Setting new treasury objectives and increasing efficiencies where possible
- Treasury operations: Enhancing aspects such as process optimization, risk management, and system implementation
- Treasury reporting: Improving the reporting process and automation standards and ensuring compliance requirements are met
- Cash deployment: Increasing clients' cash management capabilities by improving cash visibility
- Internal banking: Enabling companies to make substantial financial savings by optimizing intercompany flows, capturing cash pool movements, and streamlining payment operations
- Bank relations: Ensuring clients choose their optimal banking partners, structure, and setup

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SWIFT

SWIFT is a global member-owned cooperative and the world's leading provider of secure financial messaging services. It provides its community with a platform for messaging and standards for communicating. It offers products and services to facilitate access, integration, identification, analysis, and regulatory compliance. Its messaging platform, products, and services connect more than 11,000 banking and securities organisations, market infrastructures, and corporate customers in more than 200 countries and territories. As their trusted provider, it relentlessly pursues operational excellence, supports its community in addressing cyberthreats, and continually seeks ways to lower costs, reduce risks, and eliminate operational inefficiencies. Its products and services support community access and integration, business intelligence, reference data, and financial-crime compliance needs.

SWIFT also brings the financial community together – at global, regional, and local levels – to shape market practice, define standards, and debate issues of mutual interest or concern.

Headquartered in Belgium, SWIFT's international governance and oversight reinforce the neutral, global character of its cooperative structure. SWIFT's global office network ensures an active presence in all the major financial centres.

For more information, please visit www.swift.com



SymQ

Founded in 2012, SymQ offers professional consulting in the areas of finance and treasury for large and midsize companies of all industries. Specialising in processes running within SAP® software environments, its consulting approach covers strategy development, solution design, implementation, and continuous process optimisation. With a team of experts and an interdisciplinary network of international strategy and implementation partners, SymQ is also a one-stop provider for analysis, design, and implementation for applications operating within SAP software environments. It covers common treasury topics, including bank communication, cash management, liquidity planning, and transaction and risk management. SymQ's expertise also covers current topics such as the Single Euro Payments Area (SEPA) payment-integration initiative and European Market Infrastructure Regulation (EMIR). SymQ is an entity of the Hanse Orga Group.

For more information, please visit: www.symq-consulting.com

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Virtusa

The Virtusa Corporation is a global information technology (IT) service provider based in Westborough, MA, USA. The Virtusa Corporation has been founded in 1996 and is focused on the banking, insurance, telecommunication and media industries.

Virtusa has more than 50 branches globally, amongst others at the following locations:

- USA: Westborough MA, New York, Albany, Windsor CT, Chicago, Florida und Indianapolis
- Europe: London, Amsterdam, Budapest, Munich, Frankfurt, Vienna, Zurich, Stockholm
- Asia: Bangalore, Chennai, Hyderabad, Colombo, Singapore, Kuala Lumpur, Sydney, Melbourne, Wellington

Currently Virtusa employs a workforce of more than 20,000 people globally with an annual turnover of about USD 1 billion. Based on extensive experience in the development and operation of IT-platforms and based on professional competence and technological innovation Virtusa enables its client to consolidate, to streamline and to modernize IT processes. Virtusa is also active in the DACH region and in Germany with its subsidiary Virtusa Germany GmbH.

For more information, please visit: www.virtusa.com/de/



Zanders

Established in 1994, Zanders is recognized as a leader in treasury management, risk management, and corporate finance. From its offices in the Netherlands, Belgium, the United Kingdom, Switzerland, and the United States, a team of over 140 qualified professionals offers global services to corporations, financial institutions, organizations in the public sector, and NGOs.

Its main strengths are specialization and independence. Being independent means that it works solely on behalf of, and in the best interests of, its clients. This eliminates any conflict of interest. Specialization requires Zanders to stay at the forefront of all developments in its areas of expertise and to remain innovative.

Zanders Services:

- Treasury management
- Risk management
- Treasury & risk technology
- Corporate finance & capital markets
- Zanders Inside
- Valuation services
- Interim services

For more information, please visit: www.zanders.eu/en

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Zatopek Consulting

Zatopek Consulting A.S. specializes in SAP® software and focuses on complex solutions based on treasury and risk management functionality in treasury applications from SAP. In addition to supporting its partners with standard functionality implementation and providing project-based development, it has developed a set of unique complex solutions for funds asset management companies. In order to provide full-scale basic implementations and support services, it also has a team of highly skilled people in the area of financial software from SAP as well as in-house development.

Despite its relatively small size and young history, Zatopek Consulting competes successfully with major software houses and has won the trust of its clients. Every relationship it enters into is a long-term commitment, where successful project delivery is only the beginning. The fact that it is privately owned and all of its consultants are fulltime employees increases its flexibility and enables it to give its clients the guarantee that they will receive reliable service from stable teams. Its leading consultants are the best of their kind and their performance has often been recognized by multinationals seeking their support, including SAP.

For more information, please visit: www.zatopek.org

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Deloitte

Deloitte's global treasury advisory team develops and delivers solutions in all areas of treasury management. Alongside its deep functional capabilities in all aspects of risk and cash management, it helps treasury functions reach their performance goals through technology transformation.

When it comes to implementing the SAP® Treasury and Risk Management application, the fastest path to value requires dedicated tools, teams, and methods that are time-tested and ready to roll. Each implementation focuses on an end result that supports treasury strategy through process improvement, technology innovation, and enablement of people. With a worldwide practice of over 16,300 experts in SAP software in more than 135 countries, Deloitte delivers outstanding results faster and better. It holds the highest level of strategic alliance with SAP as a global SAP partner that provides maintenance and support services to SAP customers.

Deloitte is pleased to have been named an SAP Pinnacle Award winner in 2017 as a partner of the year and large enterprise company specializing in SAP S/4HANA®. The award recognises Deloitte's outstanding contributions working with SAP.

For more information, please visit www.deloitte.com

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To register online for this event,
please visit:
www.tacook.com/saptreasury

This event is organized by: T.A. Cook
Conferences in cooperation with SAP.

The registration fee includes access to
the event, lunch on all days,
refreshments, and the evening event, and
documentation material for download.
Please note that accommodation and
travel are not included in the registration
fee.

Registration Form

International SAP Conference for Treasury Management

Fax to +44 (0) 121 212 1623
or register online at:

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I would like to register for this conference. (Please complete clearly in block capitals)

First Name	Last Name
Company	Job Title
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Fax	E-mail
Date	Signature

I wish to attend the following:

Two Day Conference (July 4-5)

Full Day Workshop (July 3). Please select from one of the below workshops:

W1 W2

Morning Half-Day Workshop (3 July A.M.). Please select from one of the below workshops:

W3 W4

Afternoon Half-Day Workshop (3 July P.M.) Please select from one of the below workshops:

W5 W6

Evening Event (July 4 - Open to Conference Registrants Only)

Payment Method

Credit Card Invoice

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1. Would you like to receive further information from SAP including special offers, reports, event news, and more along with information resulting from this inquiry?

Yes, by e-mail Yes, by telephone No

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Yes, by e-mail Yes, by telephone No

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Conference Venue

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Telephone: +351 1 819 2300
Website: www.crokepark.ie

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Event Fees

Type	Early Bird	Standard
Conference Only	€1250	€1350
Full Day Workshop	€575	€650
One Half Day Workshop	€325	€375

* All fees are subject to 23% VAT

** Early Bird Fee Deadline: Friday, May 11, 2018

NOTE: Payment should also be received by the deadline for the early bird discount to apply.

Terms and conditions

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(1) The law of the Federal Republic of Germany is solely applicable. Application of the UN Convention on Contracts is expressly excluded.
(2) The place of jurisdiction is Berlin.
(3) The place of performance is the announced event location.

I agree to the above terms and conditions (This must be ticked in order for the registration to be processed)

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